Digisol Systems Ltd.

NETWORKING IS IN OUR **DNA**

# Corporate Profile

Manufacturing Since 1981

OUR FOUNDER

- **Mr. K. R. Naik** is an **IT networking industry veteran** with experience of close to **five decades**

- Two decades back he was recognized as the Father of India's IT Networking Industry due to his pioneering spirit in Manufacturing Networking Products in India.

- He is credited for giving India its first indigenous IT Networking Products manufacturing company – SMARTLINK, which has been a local manufacturing success story for over three decades.

- He has been instrumental in introducing Channel Distribution of products of well-known global IT Enterprise Products brands Cisco & Foundry. He had joint ventures in manufacturing products locally with D-Link Corporation in Networking Products, GIGABYTE for motherboards, LANNER for Industrial IT Products and SAPPHIRE UK for SCS products.

- He also played a key role in creating the Channel Distribution in IT Networking Products market and developing the Channel Ecosystem in India.

- DIGISOL is the brainchild of Mr. K. R. Naik

WE ARE...

Father of Indian IT Networking

K. R. Naik
(Founder & Chairman)
Digisol Systems Ltd

Click here to check out the Corporate Video

DIGISOL Systems Ltd. Is a leading provider of the Trusted Made In India Products and IT Networking Solutions
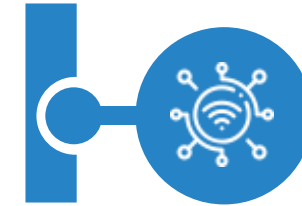
We, at DIGISOL, offer top-notch end-to-end IT networking products and solutions from SYNEGRA EMS and TELESMART SCS or by sourcing low volume products from worldwide.

DIGISOL's offering includes FTTH Solutions (Fiber To The Home), Wireless (Wi-Fi) Solutions, Switching Solutions, and Structured Cabling Systems (in Copper & Fiber)
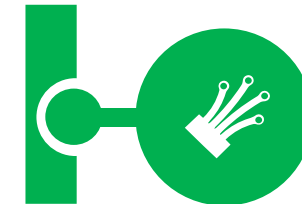
DIGISOL is committed to the government's vision for Vocal for Local and has been spearheading the government's "Make In India" initiative through its Made In India products and solutions.

DIGISOL

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SMARTLINK HOLDINGS LTD.

- Smartlink is a BSE|NSE listed company with the expertise of IT networking products marketing.
- Smartlink Holdings Ltd., earlier known as Smartlink Network Systems Ltd., is one of India's leading IT Networking Products Manufacturing Company for more than 3 decades. It was established in the year 1993 to prop the Indian market in the field of network infrastructure. Pioneer in the field of Active and Passive Networking products.
- Smartlink has a rich history of making many product brands reach the desired heights in the Indian and International markets. Smartlink now is an NBFC company, with its operations splits into 3 wholly-owned subsidiaries to have a focused business approach.
  1. SYNEGRA EMS Company, where all Active Products are manufactured to supply EMS and ODM products to brand companies.
  2. TELESMART SCS Company, where all Passive Products in Copper and Fiber are manufactured, to supply to brand companies.
  3. DIGISOL SYSTEMS, the Brand products company.
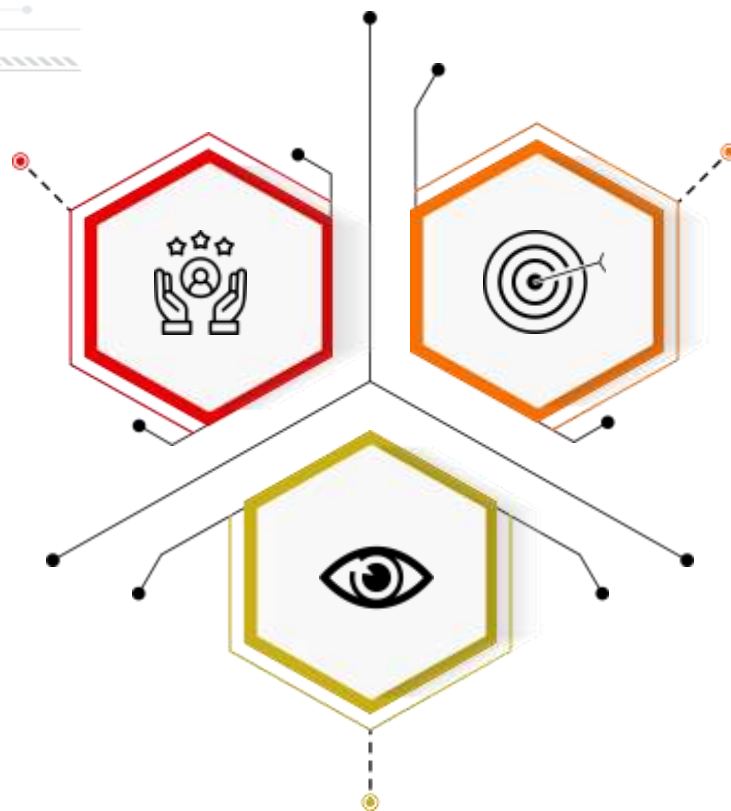
Our Journey So Far

LEGACY VIDEO

Click here to check out the Legacy Video

VALUES

- Highest Ethics
- Integrity
- Commitment
- Innovation
- People Growth
- Customer Delight

MISSION

- Being a provider of innovative solutions with a dedication to enhancing the IT networking experience of our customers
- Creating a healthy, competitive as well as reliable environment for profitable business growth
- Offering opportunities to all the stakeholders to grow to their full potential and contribute positively to the ecosystem

VISION

To Become The Most Admired
IT Networking Brand

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WHY DIGISOL

25 Years Of Experience In IT Networking Industry

PAN India Presence

End to End IT Networking solutions

Trusted Made In India

Commitment To Quality

Excellent Customer Service Support

MADE IN INDIA

The IT Networking Industry in India is currently a challenging landscape. Data Security of Users is compromised as the Imported Products present a risk of spying and to avoid these pitfalls **Digisol** a **Trusted Made In India Brand** introduced a completely MADE IN INDIA line of IT Networking Products compliant with the Government's MAKE IN INDIA Initiative with the highest specs for ensuring longevity to address Network Security of Users' Data. **Digisol** has also introduced a symbol of the **TRUSTED MADE IN INDIA** stamp of authenticity, The GOLD STANDARD that the brand represents for itself, The tricolour arches represent the Indian Flag contributing to the **Nation's Growth** through empowerment, The Roots reinforces its proposition **NETWORKING IS IN OUR DNA** and The Brand above the Networking Roots.

Click here to check out the TMI Video

OUR OFFERINGS

DIGISOL offers complete End-To-End Networking Solutions, which include **Active Networking** and **Passive Networking Solutions**

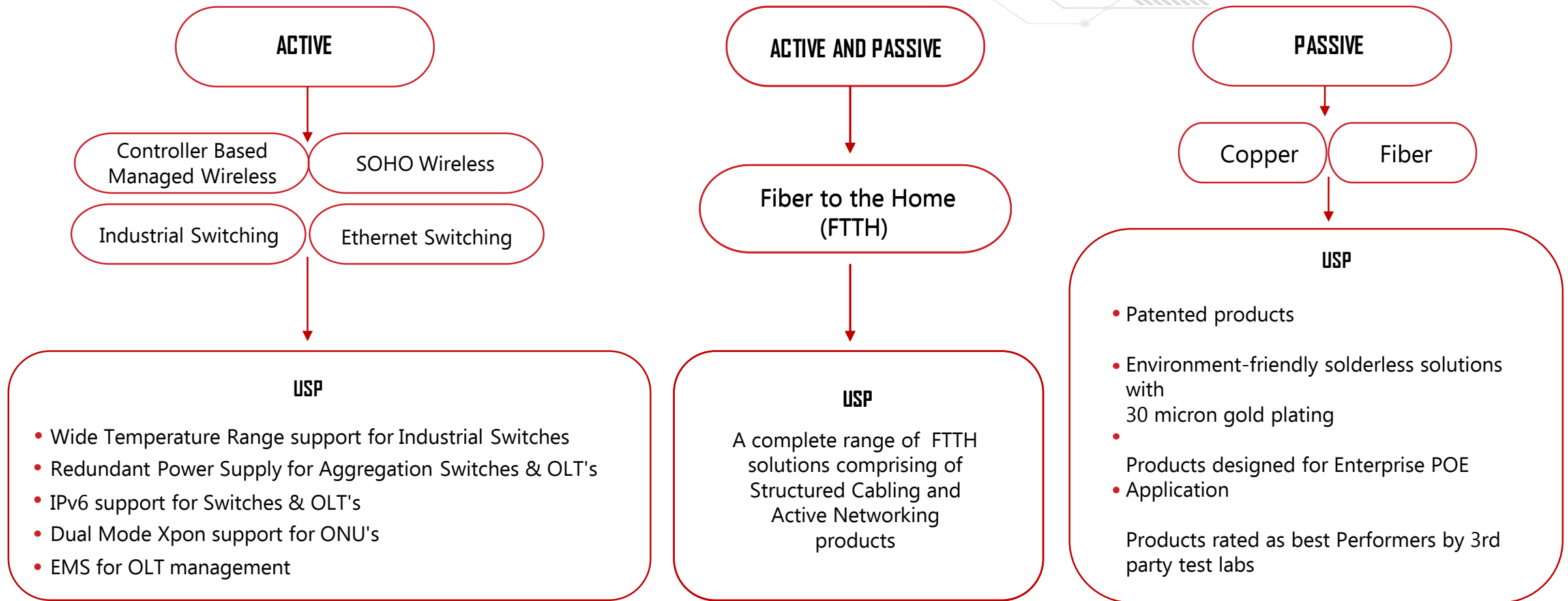DIGISOL PRODUCT RANGE

ACTIVE NETWORKING

SWITCHING SOLUTIONS ●

WIRELESS SOLUTIONS ●

FTTH SOLUTIONS ●

STRUCTURED CABLING (PASSIVE NETWORKING)

● COPPER CABLING

● FIBER CABLING

● FTTH CABLING

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DIGISOL NETWORKING SOLUTIONS PORTFOLIO

ACTIVE

- Controller Based Managed Wireless
- SOHO Wireless
- Industrial Switching
- Ethernet Switching

USP

- Wide Temperature Range support for Industrial Switches
- Redundant Power Supply for Aggregation Switches & OLT's
- IPv6 support for Switches & OLT's
- Dual Mode Xpon support for ONU's
- EMS for OLT management

ACTIVE AND PASSIVE

Fiber to the Home (FTTH)

USP

A complete range of FTTH solutions comprising of Structured Cabling and Active Networking products

PASSIVE

- Copper
- Fiber

USP

- Patented products
- Environment-friendly solderless solutions with 30 micron gold plating
- Products designed for Enterprise POE Application
- Products rated as best Performers by 3rd party test labs

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FTTH SOLUTIONS

- XPON ONUs
- GPON OLTs
- GEPON OLTs
- PON TRANSCEIVERS

Our End-to-End FTTH Solutions serve today's smart offices & home demand to enable smart technologies like Fiber-To-The-Home (FTTH), highspeed internet, triple-play service, Voice & Video for home-connected users. We offer hybrid solutions to enable seamless integration into the Internet of Things (IoT) capabilities.

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WIRELESS (Wi-Fi) SOLUTIONS

- Indoor Access Points
- Outdoor Access Points
- Controllers
- USB Adapters
- Repeater

Digisol wireless solution is perfect for businesses of all sizes demanding a simple, reliable, and accessible wireless network solution providing highspeed data and a seamless user experience. Our wireless services ensure high-speed data network coverage and provide seamless integration into networking services.

SWITCHING SOLUTIONS

- Fully managed
- Smart managed
- Unmanaged
- Chassis

Digisol delivers a complete package of switching solutions for Enterprise Networks, Data Centres, Small and Mid-size businesses. We provide Smart PoE Managed, Fully Managed, Chassis & Unmanaged switches. Our Switching Solutions offers include a wide range of Industrial Switches & Transceiver solutions.

STRUCTURED CABLING (COPPER & FIBER)

ENTERPRISE STRUCTURED CABLING SYSTEMS

COPPER: CAT 6 and CAT 6A Solid Cables, Keystones, Patch Panels, Patch Cords, PoE Solutions, Industrial Field Plugs

CHANNEL STRUCTURED CABLING SYSTEMS

- **COPPER:** CAT 5E, CAT 6 and CAT 6A Solid Cables, Keystones, Patch Panels, Patch Cords, Face Plates, Tools, Rj45 Plugs and Surface Mount Box
- **FIBER:** Cables, Patch Cords, Pigtails, LIUs and Adapters
- **FTTH:** Cable, Splitters, FDBs, Home Termination Box and ODFs.

CERTIFICATIONS

AFFILIATION

DIGISOL'S FOCUSED VERTICALS

Government

Smart Cities

Healthcare

Data Center/ IT/ITES

Education

Telecom

Construction & Power

BFSI

CUSTOMER SERVICE & SUPPORT

DIGISOL offers first-rate integrated after-sale-service and support, which consists of
- Service Centers
- DIGISOL Technical Assistance Centre (DTAC)

DIGISOL has efficient and highly skilled professionals that offer excellent state-of-the-art services to the customers

DIGISOL has a widespread network of **63 Service centres** across India

Customers can connect to us for any query
- **Toll Free Number:** **1800 – 209 – 3444**
- **Email: helpdesk@digisol.com**

OUR PRESENCE

MADE IN INDIA.
MADE FOR INDIA.

Our unique distribution system comprises of exclusive regional distributors to address the SOHO, SMB and SME segments.

This ensures extensive reach and easy availability of all our products and solutions throughout the country.

**10 Branch offices
Sales Presence in 50 cities**

63 Service & Support Centers

In house Level 4 Support

Sales Representatives in **50+ cities**

45+ Regional Distributors

63+ Service Support Centres

200+ Stockist Partners

10+ Branch Offices

1000+ System Integrators

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AWARDS

- **"The Exemplary Made In India FTTH Brand of 2021" & "The Best Made In India Networking Solution Brand Of 2021"** at the 14th NCN Innovative Products Award 2021.

- **"Best Structured Cabling Brand of India 2022" & "Best Made in India FTTH Product Brand 2022"** at Digital Edge Enterprise Channels Summit & Awards 2022

- **"Best Structured Cabling Solution Provider Of The Year"** at NSS Solution Providers Awards 2018

- **"Structured Cabling Innovation Of The Year"** at the Ninth SME CHANNELS Summit and Awards 2018

- **"Best Make In India Wi-Fi Company"** at My India Wi-Fi India Summit & Awards 2017

- **"Best Quality Structured Cabling Brand"** at DT Awards 2017

- **"Networking Product Brand In Make In India"** at SME Channel Award 2016

- **"Most Popular Networking Brand"** at NCN Awards 2016

VALUE ADDITION

DIGISOL INSTITUTE OF TECHNICAL TRAINING

https://ditt.digisol.com/

In a bid to empower partners, Digisol introduced a new certification and training institution DITT- Digisol Institution of Technical Training for Partners & System Integrators across India. The institution aims to create value for all our Network Engineers, Channel Partners and ISPs by consistently delivering quality training programs which are always in sync with the market demands.

Trained **1500+** Partners & SIs

50+ Training programs were conducted

Introduced various certified online courses

VALUE ADDITION

DIGISOL CASH KARO LOYALTY PROGRAM

https://cashkaro.digisol.com/

- Digisol Cash Karo is a Loyalty Program designed to reward the loyal customers of Digisol from the Indian Electrician & Retailer community.

- It's a platform that helps Electricians & Retailers to win cash back and here's how- Electricians and Retailers can download the app, scan the QR Code available on the product package and collect points.

- These points are further converted into cash and are transferred to the electrician's bank account. Additionally, electricians can available the bonus points, schemes and offers introduced by Digisol from time to time!

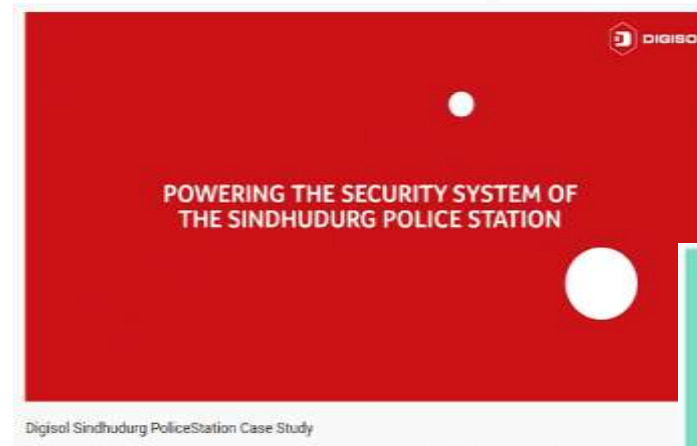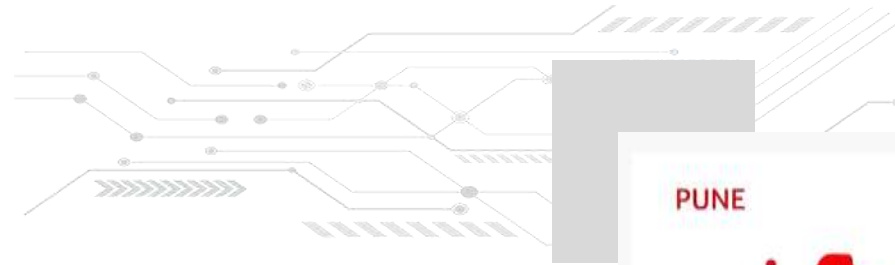**10K+** Electrician User's

2K+ Retailers

180000+ Products Scanned

DIGISOL'S KEY CASE STUDY

🔺 Over the years Digisol has been associated with various projects and that successful case study has been uploaded on various Social media platforms for your reference.

🔺 Some of the case studies are mentioned below:

- Sindhudurg Police Station
- 24k Opula
- Healthcare Case study
- The Fern Leo Resort

PUNE

THE EMERGING TECH HUB OF INDIA

Study - Digisol

POWERING THE SECURITY SYSTEM OF THE SINDHUDURG POLICE STATION

Digisol Sindhudurg PoliceStation Case Study

DIGITALLY EMPOWERED 150+ HOSPITALS AND MEDICAL INSTITUTIONS ACROSS INDIA

Digisol Healthcare Case study

THE DIGISOL OFFERINGS ARE HERE TO UPGRADE

Smart Cities

Manufacturing

Healthcare

Telecom

Real Estate

Hospitality
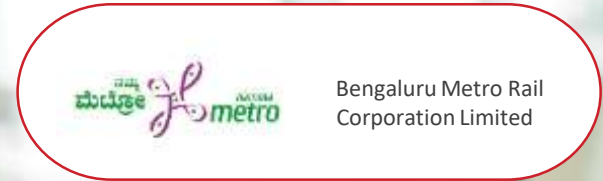
Banking

Surveillance

Data Centers

IT/ITES

Retail

Education

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CUSTOMERS - VERTICAL WISE
Government/PSU

BHEL

POLICE

IndianOil

THE HIGH COURT OF GUJARAT

Hindustan Aeronautics Limited

Indian Air Force

Indian Navy

MANTRALAYA MUMBAI

TELANGANA STATE TECHNOLOGY

ELECTRONIC CORPORATION OF INDIA LIMITED, ECIL

Defence Research and Development Organisation

BHARAT ELECTRONICS

U R Rao Satellite Centre

Hindustan Petroleum Corporation Limited

BARC

National Aerospace Laboratories

Indian Army

URBAN DEVELOPMENT & MUNICIPAL AFFAIRS DEPARTMENT, GOVT. OF WB

Karnataka Legislative Assembly

CUSTOMERS - VERTICAL WISE

BFSI

SHINHAN

HDFC BANK

State Bank of India

विजया बैंक
VIJAYA BANK
(A Government of India Undertaking)
A friend you can bank upon

सिंडिकेटबैंक
SyndicateBank

Smart Cities

AGARTALA SMART CITY

स्मार्ट सिटी वाराणसी
Varanasi Smart City

SMART CITY BHOPAL
Bhopal Smart City

AURANGABAD SMART CITY
Aurangabad Smart City

मोर Raipur SMART CITY
Raipur Smart City

SMART CITY TUMAKURU
Tumakuru Smart City

RSCDL
Rajkot Smart City

Dahod
Dahod Ssmart City

BHUBANESWAR Smart

HUBBALLI DHARWAD SMART CITY

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CUSTOMERS - VERTICAL WISE

Education

- Tata Institute Of Fundamental Research
- Iit Roorkee
- IIT Mandi
- Jai Hind College, Mumbai
- Christ University, Bangalore
- Mumbai University
- Sattava Knowledge City, Hitech City, Hyderabad
- GOA INSTITUTE OF MANAGEMENT
- GOA UNIVERSITY
- REVA UNIVERSITY
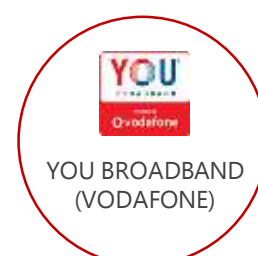
Telecom

- JOISTER
- TATA TELESERVICES LIMITED
- BHARTI AIRTEL
- DVOIS SSV
- GTPL BROADBAND PVT. LTD
- hathw@y
- YOU BROADBAND (VODAFONE)
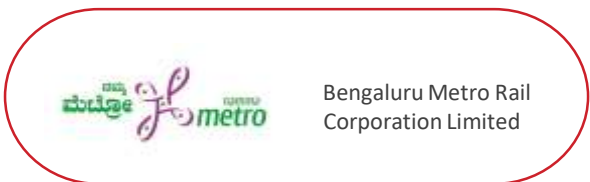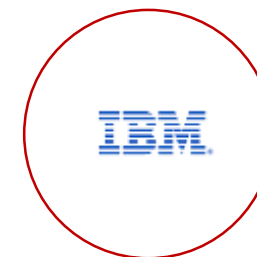
THANK YOU

We are poised to usher in a better tomorrow through smart, world-class products connecting India and the world.