

DIGISOL[®]

**INDIA'S OWN
IT NETWORKING CHOICE**

OUR FOUNDER



- **Mr. K. R. Naik** is an **IT networking industry veteran** with experience of close to **five decades**
- **He is known** as the Father of India's IT Networking Industry due to his pioneering spirit in Manufacturing Networking Products in India.
- Gave India its first indigenous IT Networking Products manufacturing company – SMARTLINK
- Instrumental in introducing Channel Distribution of products of well-known global IT Enterprise Products brands Cisco & Foundry.
- Established Joint Ventures in manufacturing products locally with D-Link for IT networking products, GIGABYTE for motherboards, LANNER for Industrial IT Products and SAPPHIRE UK for SCS products.
- He also played a key role in creating the Channel Distribution in IT Networking Products market and developing the Channel Ecosystem in India.
- **DIGISOL is the brainchild of Mr. K. R. Naik**

SMARTLINK HOLDINGS LTD.

- SmartLink is a BSE | NSE listed company with the expertise of IT networking products marketing and the parent company of DIGISOL
- India's leading IT Networking Products Manufacturing Company for more than 3 decades.
- Rich history of making many product brands reach the desired heights in the Indian and International markets.



Our Journey So Far



1986

Manufacturing
Personal Computers



1990

Distribution of
Networking Products



1993

Manufacturing of
Networking Products



1997

Manufacturing of
Cabling Products



2000

Joint ventures with
International brands

DIGISOL

2009

Launched DIGISOL

DIGISOL

DIGISOL SYSTEMS LTD

INDIA'S OWN IT NETWORKING CHOICE

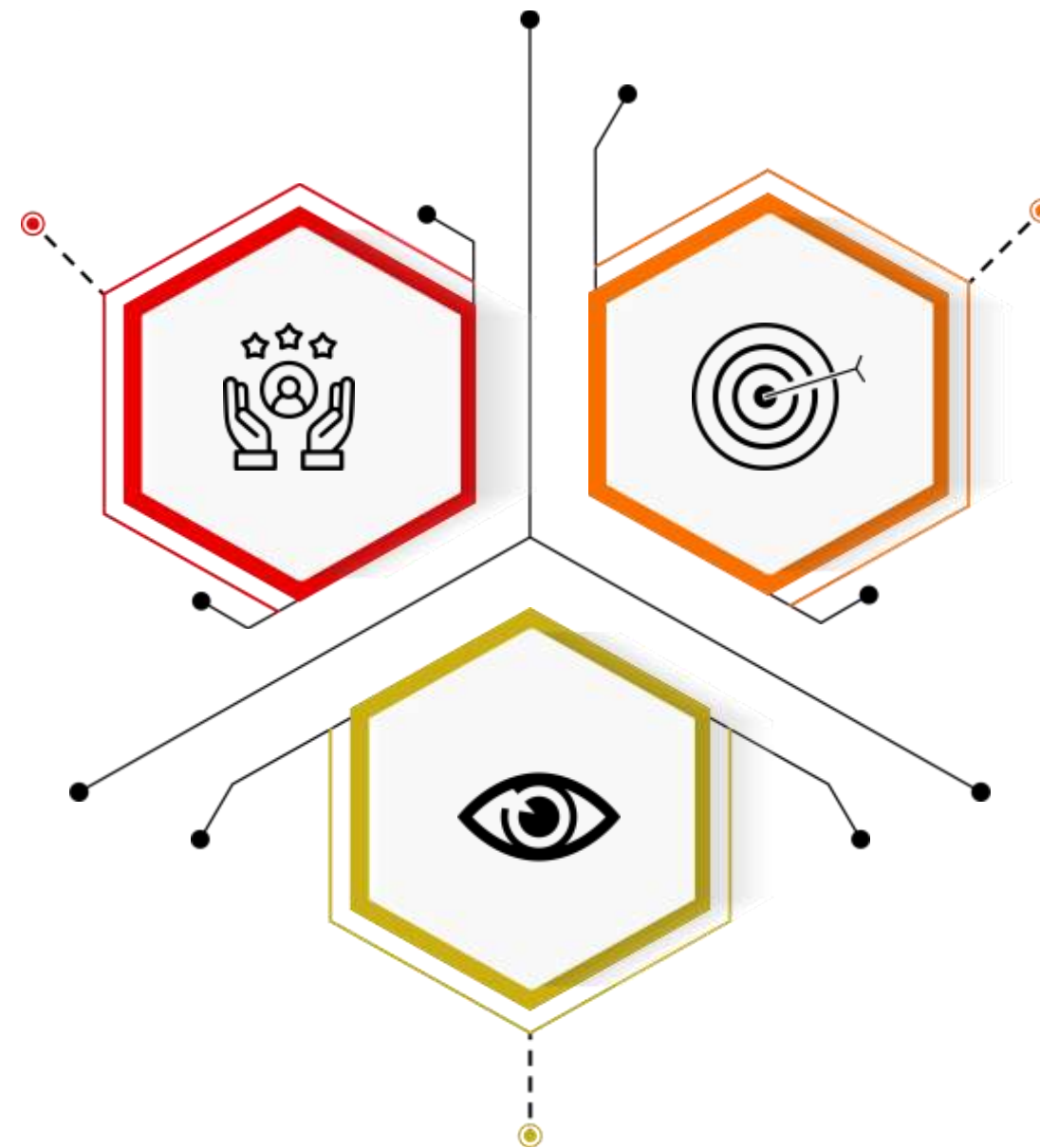


FTTH | WIRELESS (Wi-Fi) | SWITCHING | STRUCTURED CABLING
(COPPER & FIBER)

- DIGISOL SYSTEMS LTD. is a First Indian brand in IT Networking
- The parent company Smartlink Holdings Ltd. was into manufacturing of IT networking products even before the Make in India Scheme of 2014.
- DIGISOL, one of its subsidiaries is responsible for marketing, distributing, and servicing networking products in India.
- The company offers a wide range of IT networking products including FTTH, Switching, Wireless and Structured Cabling Solutions (copper and fiber), & is well-regarded as First Indian Brand in IT Networking Industry.
- DIGISOL credit their workforce for the success in development, sales, marketing, and service support.
- The company is experiencing significant growth and achieving remarkable milestones.

VALUES

- Highest Ethics
- Integrity
- Commitment
- Innovation
- People Growth
- Customer Delight



VISION

To Become The Most Admired IT
Networking Brand

MISSION

- Being a provider of innovative solutions with a dedication to enhancing the IT networking experience of our customers
- Creating a healthy, competitive as well as reliable environment for profitable business growth
- Offering opportunities to all the stakeholders to grow to their full potential and contribute positively to the ecosystem



OUR OFFERINGS

DIGISOL offers complete End-To-End Networking Solutions, which include **Active Networking** and **Passive Networking Solutions**

ACTIVE NETWORKING

- SWITCHING SOLUTIONS●
- WIRELESS SOLUTIONS●
- FTTH SOLUTIONS●



STRUCTURED CABLING (PASSIVE NETWORKING)

- COPPER CABLING
- FIBER CABLING
- FTTH CABLING



WHY DIGISOL

**25 Years Of
Experience In IT
Networking
Industry**



**Trusted Made
In India**

**PAN India
Presence**



**End to End IT
Networking solutions**



**Commitment To
Quality**

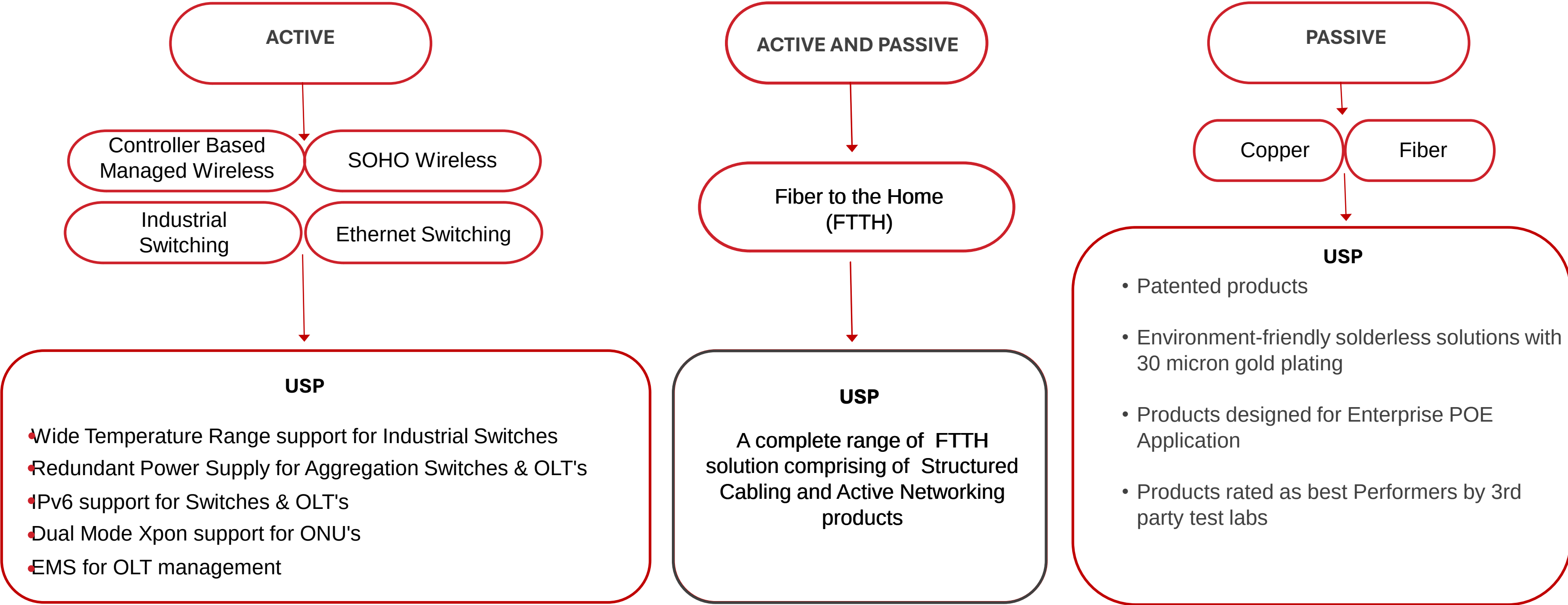


**Excellent Customer
Service Support**



DIGISOL NETWORKING SOLUTIONS PORTFOLIO

DIGISOL



FTTH SOLUTIONS



- XPON ONUs
- GPON OLTs
- GEPON OLTs
- PON TRANSCEIVERS

Our End-to-End FTTH Solutions serve today's smart offices & home demand to enable smart technologies like Fiber-To-The-Home (FTTH), highspeed internet, triple-play service, Voice & Video for home-connected users. We offer hybrid solutions to enable seamless integration into the Internet of Things (IoT) capabilities.



WIRELESS (Wi-Fi) SOLUTIONS



- Indoor Access Points
- Outdoor Access Points
- Controllers
- USB Adapters
- Repeater

Digisol wireless solution is perfect for businesses of all sizes demanding a simple, reliable, and accessible wireless network solution providing highspeed data and a seamless user experience. Our wireless services ensure high-speed data network coverage and provide seamless integration into networking services.



SWITCHING SOLUTIONS



- Fully managed
- Smart managed
- Unmanaged
- Chassis

Digisol delivers a complete package of switching solutions for Enterprise Networks, Data Centres, Small and Mid-size businesses. We provide Smart PoE Managed, Fully Managed, Chassis & Unmanaged switches. Our Switching Solutions offers include a wide range of Industrial Switches & Transceiver solutions.



STRUCTURED CABLING (COPPER & FIBER)



ENTERPRISE STRUCTURED CABLING SYSTEMS

COPPER: CAT 6 and CAT 6A Solid Cables, Keystones, Patch Panels, Patch Cords, PoE Solutions, Industrial Field Plugs



CHANNEL STRUCTURED CABLING SYSTEMS

- **COPPER:** CAT 5E, CAT 6 and CAT 6A Solid Cables, Keystones, Patch Panels, Patch Cords, Face Plates, Tools, RJ45 Plugs and Surface Mount Box
- **FIBER:** Cables, Patch Cords, Pigtails, LIUs and Adapters
- **FTTH:** Cable, Splitters, FDBs, Home Termination Box and ODFs.



CERTIFICATIONS



Intertek



AFFILIATIC



CUSTOMER SERVICE & SUPPORT

DIGISOL

DIGISOL offers first-rate integrated after-sale-service and support, which consists of

- Service Centers
- DIGISOL Technical Assistance Centre (DTAC)

DIGISOL has efficient and highly skilled professionals that offer excellent state-of-the-art services to the customers

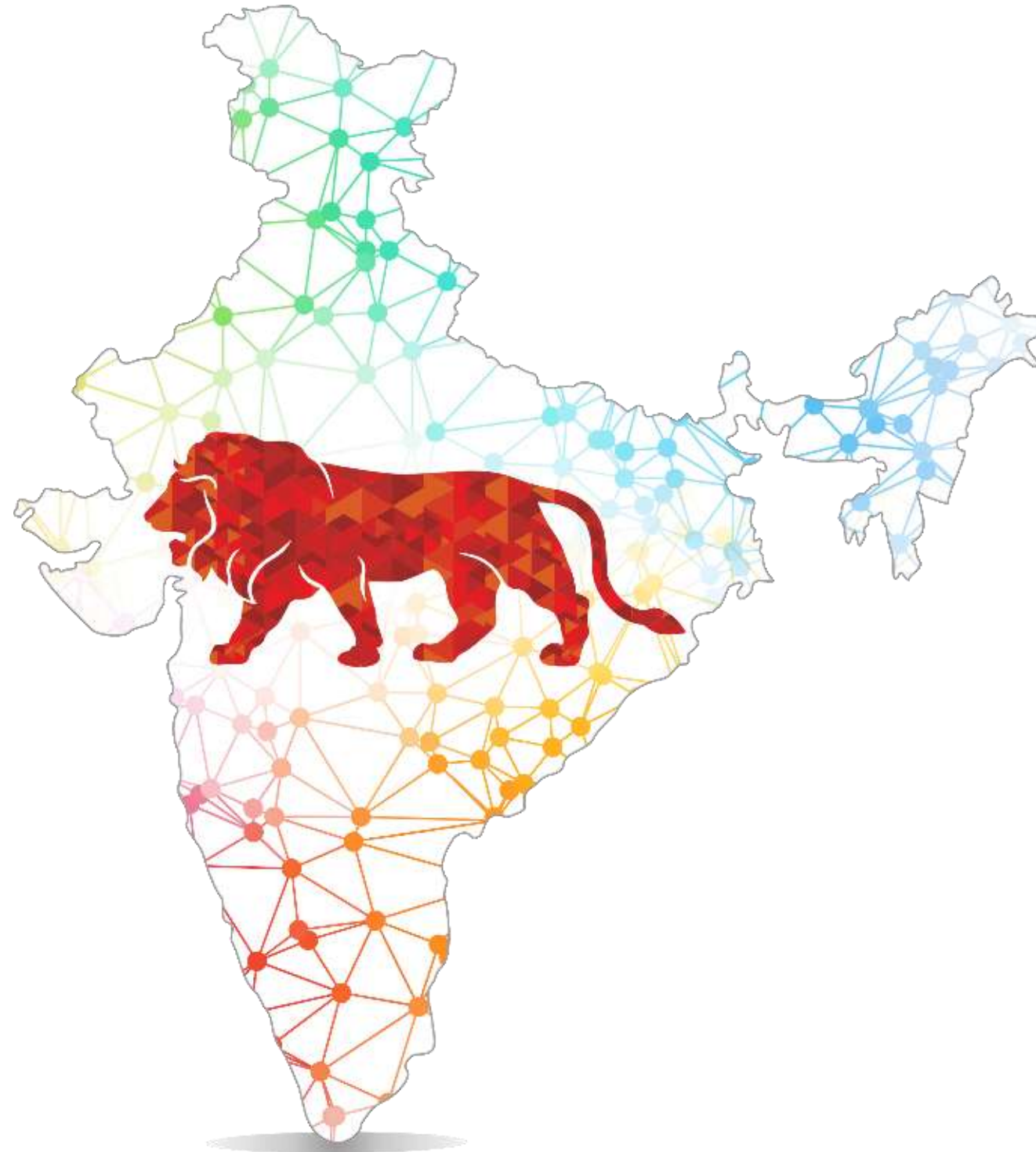
DIGISOL has a widespread network of **63 Service centres** across India

Customers can connect to us for any query

- **Toll Free Number:** 1800 – 209 – 3444
- **Email:** helpdesk@digisol.com



OUR PRESENCE



Our unique distribution system comprises of exclusive regional distributors to address the SOHO, SMB and SME segments.

This ensures extensive reach and easy availability of all our products and solutions throughout the country.



10 Branch offices
Sales Presence in 50 cities



63 Service & Support
Centers



In house Level 4
Support



Sales Representatives in **50+ cities**



45+ Regional Distributors



63+ Service Support Centres



200+ Stockist Partners



10+ Branch Offices



1000+ System Integrators

Awards

- **India's Fastest Growing Next-Generation FTTH Solutions Brand & Most Preferred Made in India Structured Cabling Solutions Brand** at the 15th DT Awards 2023
- **“Leading Make in India Manufacturer of 2022 & “The Best Made in India Manufacturer of Networking Solutions Brand of 2022** at the NCN ICT India Summit
- **“The Exemplary Made In India FTTH Brand of 2021” & “The Best Made In India Networking Solution Brand Of 2021”** at the 14th NCN Innovative Products Award 2021.
- **“Best Structured Cabling Brand of India 2022” & "Best Made in India FTTH Product Brand 2022”** at Digital Edge Enterprise Channels Summit & Awards 2022
- **“Best Structured Cabling Solution Provider Of The Year”** at NSS Solution Providers Awards 2018
- **“Structured Cabling Innovation Of The Year”** at the Ninth SME CHANNELS Summit and Awards 2018
- **“Best Make In India Wi-Fi Company”** at My India Wi-Fi India Summit & Awards 2017
- **"Best Quality Structured Cabling Brand"** at DT Awards 2017
- **“Networking Product Brand In Make In India”** at SME Channel Award 2016
- **“Most Popular Networking Brand”** at NCN Awards 2016



Value Addition



- Digisol Cash Karo is a Loyalty Program designed to reward the loyal customers of Digisol from the Indian Electrician & Retailer community.
- It's a platform that helps Electricians & Retailers to win cash back and here's how- Electricians and Retailers can download the app, scan the QR Code available on the product package and collect points.
- These points are further converted into cash and are transferred to the electrician's bank account. Additionally, electricians can avail the bonus points, schemes and offers introduced by Digisol from time to time!

DIGISOL CASH KARO LOYALTY PROGRAM

<https://cashkaro.digisol.com/>



10K+
Electrician User's



2K+
Retailers



180000+
Products Scanned

Value Addition



DIGISOL INSTITUTE OF TECHNICAL TRAINING

<https://ditt.digisol.com/>

In a bid to empower partners, Digisol introduced a new certification and training institution [DITT- Digisol Institution of Technical Training](https://ditt.digisol.com/) for Partners & System Integrators across India. The institution aims to create value for all our Network Engineers, Channel Partners and ISPs by consistently delivering quality training programs which are always in sync with the market demands.



Trained **1500+**
Partners & SIs



50+ Training programs
were conducted



Introduced various
certified online courses



Case Studies

- Over the years Digisol has been associated with various projects and those successful case studies has been uploaded on our YouTube page for your reference-
<https://www.digisol.com/resources/case-study/>
- Some of the Case Studies are mentioned below:
 - Suasth Health City
 - The Fern Leo Resort
 - Research Designs & Standards Organization (RDSO)
 - Marathon Group



THE DIGISOL OFFERINGS ARE HERE TO UPGRADE

DIGISOL



Smart Cities



Manufacturing



Healthcare



Telecom



Real Estate



Hospitality



Banking



Surveillance



Data Centers



IT/ITES

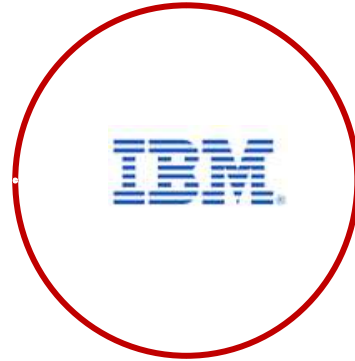


Retail

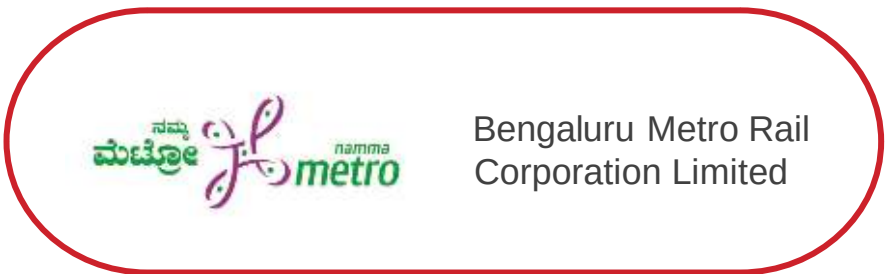
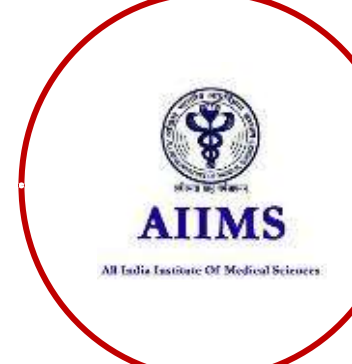


Education

VALUED CUSTOMER



VALUED CUSTOMER



जिसोल INDIA'S DIGISOL भारताचा डिजिसोल भारत नु डिजिसोल INDIA'S DIGISOL भारतस्य डिजिसोल् भाबतब डिजिच'न भारतर छिछिखोल INDIA'S DIGISOL इण्ण्ययुगस ढीजिण्णोळ भारत्तदेंश डिजिसोल् INDIA'S DIGISOL இந்தியாவின் டிஜிசோல்
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ण्णोळ भारत्तदेंश डिजिसोल् INDIA'S DIGISOL இந்தியாவின் டிஜிசோல் ಭಾರತದ ಡಿಜಿಸೋಲ್ INDIA'S DIGISOL भारताचा डिजिसोल भारत नु डिजिसोल INDIA'S DIGISOL भारतस्य डिजिसोल् भाबतब डिजिच'न
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INDIA'S OWN
IT NETWORKING CHOICE

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